

HARPSICHORD NEWS BRIEF

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Published as an aid to the development of public awareness of fine early keyboard instruments and their music.

CAREY BEEBE HARPSICHORDS

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THE HARPSICHORD & FORTEPIANO REVIVAL

Only a few years have passed since all the public piano concerts seemed to have chronological programmes. A typical concert would perhaps begin with a Bach Prelude and Fugue, then a Haydn or Mozart Sonata followed by some Beethoven and maybe something a little later, if the performer was feeling daring. The time has come now that very few pianists in Sydney attempt to play Bach in public. Few of them could convince anyone that Bach's music sounds and plays better on the modern nine foot black shiny monster than a proper harpsichord.

While we have often been mistakenly accused, we are not really "anti-piano". The modern piano is a marvellously useful instrument for music of the last hundred years, but it becomes increasingly cumbersome and eventually totally inapprocriate as we journey to the great periods of Western musical productivity.

The rebirth of the harpsichord has been accompanied by a new look at the music written for it. Musicians around the world have rediscovered the texture, clarity and richness of the early music when played on instruments made in the traditional manner. The sound of the music is only part of the story—the simple and light mechanism of the earlier instruments also allows the full execution of the music (things which are prevented on the piano with its heavy touch and long, loud but plain tone).

Now we are reaching an exciting time in the revival. We all now know that the harpsichord was the instrument of Bach and Handel. But "Early Music" is creeping later and later, and Mozart, Haydn, Beethoven and Schubert are now realised to be better performed on their instrument, the Fortepiano. Performance practice, or simply doing justice to the composers' intentions, relates to all periods of music—Stockhausen and Schumann, as well as Sweelinck. And a large part of performance practice relates to using the correct instrument.

This renaissance of the harpsichord and fortepiano is, to a certain extent, our doing. Partly due to the contribution of Wolfgang Zuckermann during the fifties and sixties in making the harpsichord available to large numbers of people, and partly due to our constant struggle during the last fifteen years to find and return to the tradition, the sound and the touch of the period. [We were among the first makers to refer to the old instruments, to use only solid woods, to make iron strings and tapered tuning pins correctly, and many other parts which we now supply to our many colleagues and friends.]

It was over thirty years ago when Wolfgang Joachim Zuckermann, a harpsichord maker in the USA swamped with orders, proposed to certain of his customers that they could finish their instrument themselves under his supervision. The enormous success of that idea gave birth to the harpsichord "kit"—the instrument you finish yourself. Since then, we have sold tens of thousands of instruments, and the name D Jacques Way & Zuckermann Harpsichords is known in over one hundred countries world—wide. Many professional harpsichord makers have started their careers after building a Zuckermann instrument. Many workshops have based their products on our models and our ideas. Many of our colleagues owe their existence to our enlargement of the market.

In short, the passion which touched all those working with the harpsichord hundreds of years ago, has not been lost. Join us.

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HARPSICHORDS FOR HIRE

More than one of our customers has seen "HIRE" on our letterhead, and phoned straight away wanting a Harpsichord for a few months. Unfortunately, we cannot oblige. But Ed Brewer can. He is Zuckermann agent in New Jersey, and has a hire fleet of over 30 instruments, with most of these available for long term rental as well as the more usual concert and festival events.

While we are unable to keep enough instruments to hire by the year like Ed, we are kept busy with short-term concert, recording or photographic work around the country. You probably remember our Flemish Harpsichord from the Philips commercial, and you would have had to try hard to avoid our instruments in Capital City concerts.

It is often easier for musicians, especially from out of town, to know that there are player-friendly instruments available on hire. It is our job to supply and transport the best instruments, then fully prepare them to the performer's request--the musician just has to sit down and play. Our studio is even available for rehearsal use.

We have prepared a sheet of Hire Guidelines for musicians or organisations interested in hiring our superb instruments. Please phone for your copy, or use the coupon.

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THE INSTRUMENT LIST - - Early Keyboard Instruments currently for sale around Australia

The instrument relocation service for Australian Early Keyboard Enthusiasts. Phone (02) 570 8541 now for details of any instrument listed here you would like to own:

#07	NSW	Hubbard French Double	63: FF-q'''	8';8'4'peau de buffle, buff, red, gold color bands	\$*9000
		Ruckers Virginal copy by Fleig (Basel)	50: GG/BB-c'''	decorated lid + soundboard green exterior	\$*3500
		Hugh Craig single manual harpsichord	54: C-f!!!		
	NSW	Zuckermann Clavichord III 1974		2x8' 1x4' buff dark wood finish action needs work	\$*3000
	100000000		59: GG-f'''	double strung, fine tone, stand + manual	\$*2500
#18	NSW	Zuckermann Concert Harpsichord JN	61: GG-q'''	2x8' 1x4' decorated sb, olive case, req some work	\$*7000
#20	TAS	Hubbard Fortepiano after Stein	61: FF-f'''	cherry roundtail double strung	\$*6500
#21	VIC	Johannes Morley Spinet 1972	61: GG-q'''	walnut very good condition	\$*3000
#23	VIC	Italian Virginal, copy of Zuckermann	54: GG/BB-e'''	Queensland walnut case	\$*3500
		Hubbard French Double 1975	63: FF-q'''	burgundy + cream, gilt mouldings, fine lid painting	\$14000
#25		Zuckermann Italian Virginal IV	54: GG/BB-e'''	light green, boxwood naturals, 163cm long	\$*4000
		Single Manual Harpsichord by Sephton	61: FF-f'''		
				2x8' buff, silkwood veneer, reverse kb, tuner, c1970	\$*2100
	NSW	Zuckermann Bentside Spinet CB 1983	54: GG/BB-d'''	split sharps, alder case, padded cover	\$*5500
#30	NSW	Hugh Craig single manual harpsichord	54: C-f'''	2x8' 1x4' buff walnut finish	\$*2500
#31	NSW	Zuckermann Flemish Single XV 1986	56+1: GG-d'''	transposing reverse kb, stop levers, green, papers	\$*9500
		Neupert Telemann model 8'4' buff	54: C-f'''	Dark teak, rose, elaborate music desk, travel case	\$*4000
#33	NSW	Zuckermann English Bentside Spinet	54: GG/BB-d'''	absolutely the last set of complete parts in world	\$*3800

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THE ZUCKERMANN COLOR POSTER - - - New Instruments

Our full color poster was printed primarily for the European customers, in English, French, German and Italian. It is barely a year old, and things never stand still at Zuckermann, so a few words are necessary.

The harpsichord on the front is not an antique, but is one of our custom French Doubles. Known as "Pinnochio", it is much sought after for concerts in France, and has traveled as far as Sweden. The tapestry in the background is a priceless antique that covers one wall of Marc Ducornet's studio in Montreuil-sous-bois, just outside Paris.

On the reverse, the chinoiserie French Harpsichord shown was made in Berlin under the guidance of Zuckermann agent Rolf Drescher. The Flemish Harpsichord was made by Marc Ducornet. It resembles closely the Flemish XV we are now making, save the new instruments have hand stops piercing the nameboard. The little Fretted Clavichord shown is no longer available. Our new, slightly larger instrument eliminates the short octave in the bass, and looks like being as popular as our old one. We have sold out of Italian Harpsichords, and our new Italian design, fake inner/outer transposable GG-d''', is underway.

At Hurstville, we have the last sets of parts for the Italian Virginal [\$3000] and English Bentside Spinet [\$3800] in the world. Once these are snapped up, we won't have any plucked instruments under \$4500. The new, more transportable Virginal (available after Christmas) is based on an instrument in Leipzig.

Our 42 x 60cm poster is free for personal callers, or tick the coupon and we will mail one to you in a sturdy tube for \$5.

My instrument is a: